



## TetrisSystems

**« TETRIS », a Spanish manufacturer of specialist furniture for the youth market now packs its wall foldable beds faster, cheaper and more efficiently thanks to the Robopac Orbit 16 orbital wrapper and CONTROLPACK.**

Tetris Systems started to produce furniture for the younger generation in 2014 and is increasingly developing the market for wall foldable beds.

As apartments and houses become smaller due to higher costs per M<sup>2</sup>, demand for such space saving solutions is growing.

When they started to export to large markets such as UK, France, Finland and Ukraine they wanted to be ready for a successful future.

This required optimizing their packaging of wall foldable beds, moving away from an expensive, slow and labour intensive system, mainly based on corrugated boxes and PE film.



*The old way of packing*



*The new way of packing*

CONTROLPACK is a specialist distributor of packaging materials and machines and a main distributor in Spain for ROBOPAC.

They analyze the costs and efficiency of existing packaging systems in different market segments and develop tailor-made solutions that reduce waste, improve speed and control costs.



*Load is prepared on infeed belt*

CONTROLPACK offered TETRIS a « pay per use » solution which allows them to grow their market without a big investment. The machine remains the property of CONTROLPACK till the end of the contract.

While the customer buys the bubble and stretch film by CONTROLPACK at somewhat higher than the market price, there is no upfront investment and the full line is 100% maintained and repaired under warranty during the 5 year contract. Depending on their changing needs, the customer can modify the contract in a flexible way.



*Product is wrapped inside Orbit 16*

CONTROLPACK offered TETRIS Systems a horizontal wrapping machine, model ORBIT 16 with PLURIPAC from ROBOPAC which allows the operator to prepare the product on an infeed belt. After labelling and protecting the product, it automatically goes then wrapped with stretch film.

This process is fast and effective as it protects all kind of loads, of every shape, weight and size.



*Load is wrapped in bubble film to protect the product*

After a 5 year binding contract, they can return the machine to Controlpack or keep it for free as long as they continue to buy the film from Controlpack (at normal market prices now) or they can even modify the type of machine.

Thanks to the long and fruitful collaboration between CONTROLPACK and ROBOPAC, TETRIS System can now fully concentrate on their principal activity of manufacturing furniture, while enjoying the very best technology in stretch wrapping equipment.



*Product is wrapped in stretch and bubble film when coming out of the machine*